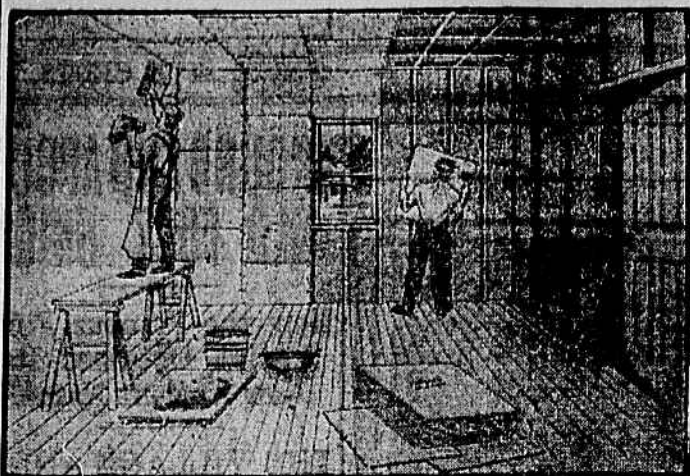


## HERCULES PLASTER BOARD



## BALDWIN &amp; BROWN,

(Incorporated),  
No. 1557 East Main Street,  
Richmond, Va.  
Dealers in Hardware, Builders' Supplies, Lime, Cement,  
Terra Cotta Pipe, etc.

## Shelton's "AJAX" Turbine Water Wheel

By the production of the AJAX wheel the last objection to the turbine has been driven from the field, and it now takes the position in the hydraulic world which its other demonstrated qualities have all along bespoken for it. The AJAX uses water like the overshot—it keeps up the weight or pressure in its buckets, and will give a higher average efficiency from one-fourth to full gate than any other wheel ever built. We will be pleased to hear from

those who are using overshot wheels, as we are prepared to displace them with the AJAX and guarantee results. No other wheel builder dare do this. The AJAX develops the greatest power per diameter, and has a higher working speed than any turbine ever produced. A test of a thirty-inch wheel under twelve feet head gave the following results: 600 feet of water used per minute at full gate, 4,000; horse power, 89 6-10; revolutions, 210.

We guarantee our work and propose to see to it that every representation is made good.

For full description ask for Booklet A, sent free on request. Address

## Shelton Water Wheel and Machine Co., Inc.

RICHMOND, VA.

JAMES L. SHELTON, President. HORACE CRANK, Vice-President. JOHN H. CRANK, Sec. and Treas.  
Shops, Chambersburg, Pa. Paid in Capital, \$50,000.

## IN JOBBING CIRCLES.

Good Crops Everywhere Cause of Improved Business Among Richmond Wholesalers. Crop conditions always cut quite a figure with business among the wholesale dealers who have a large trade with the cross-road country merchants and those who have their shingles hung out in the small Southern towns. Such retailers closely watch the "crops" and buy their stocks of all kinds of goods accordingly. Many of them file orders in the spring for fall and winter goods to be shipped in the latter part of the summer, and then they watch fields of grain and other products carefully until the year's yield is practically settled, when they enlarge or curtail their orders already filed as crop conditions may suggest, for all well do the retailers know that their sales will vary according to the farmers' good or bad luck in the field. The crop prospects in all of the Southern territory which trades with Richmond being now all right, orders for the past week have been largely increased, and the jobbers in all lines have had good business. This is especially true in regard to shoes, dry goods, millinery, clothing and hats. The grocery men and the druggists have also had good business, but probably they have not been any more rushed than they have been for the past several weeks. The hardware people continue to do a good business, especially in all kinds of building material.

## BEST BUILDING LIME.



Makes perfectly holds its own—will not slip on walls.

## Southern Pipe Covering Company, (Incorporated)

Asbestos - Magnesite Pipe Covering, Fire and Acid Resisting Cements, Packing and Roofing. Contract work our specialty.

No. 22 Governor Street, Richmond, Va.

## ATLANTIC VARNISH

MADE IN RICHMOND.

## Atlantic, Varnish Works Inc.

## "For a Short Time"

In business let us show you what our convinced customers say about our class of work.

## Steel Ceilings and Decorating

GEO. L. SUTER & CO., Richmond, Va.

## ADVERTISING

We can make a success of your proposition thru our judicious plans of advertising. We have valuable information and minimize cost. Ask for free plans.

## Freeman Advertising Agency

Richmond, Va.

## The Valentine Museum

Eleventh and Clay Streets. Open daily from 10 A. M. to 5 P. M. Admission 25c. Free on Saturdays.

## The Confederate Museum

Twelfth and Clay Streets. Open 9 A. M. to 5 P. M. Admission 25c. Saturday Free.

## Atlantic City Resorts

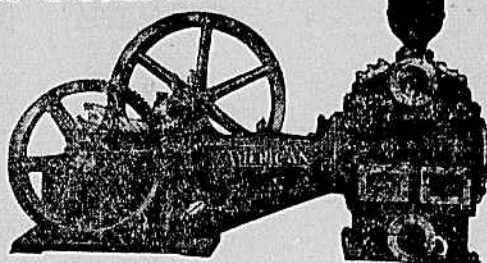
## FREE Guide of ATLANTIC CITY

Handsome illustrated Official Hotel, Street and Amusement Guide Book, with maps, tide and R. R. timetables, etc. Edition limited to 10,000 copies. Write for free.

## Summer Resorts.

"SAGE SHADE INN." Most beautiful hotel and grounds in Southwest Virginia. Perfectly equipped for comfort and pleasure. Ballroom, orchestra, tennis, pool, billiard, etc. Write for booklet, P. O. Box 100, P. O. Box 100, P. O. Box 100.

## American Power Pumps &amp; AIR COMPRESSORS



## Heavy Service Power Pump EFFICIENT RELIABLE DURABLE

American Power Pumps and Air Compressors are in design all that experience and care can make them. Only the best material and workmanship are employed in their manufacture. The frames are heavy and substantial castings of grey iron. Crosshead guides are planed. Bearings are of babbit metal. Connecting rods are of cast steel, with adjustable bronze bushings at both ends. Cranks are open hearth steel castings. The water cylinders are of the same superior design and construction as those used for many years on our well-known steam driven machines.

SEND FOR CATALOG.

## Smith-Courtney Co.

The South's Largest Supply and Machinery House, Richmond, Va.

## Atlantic City Resorts



## ELBERON

AND FIREPROOF ANNEX, Tennessee Avenue, near beach. Central; open surroundings; opposite Protestant and Catholic churches; capacity, 500; new throughout; running water in rooms; private baths; metal beds; 4,000 feet of porches; excellent table; fresh vegetables and poultry from our own farm; windows screened; white service; booklet. Special, \$8 to \$17.50 weekly; \$1.50 to \$3 daily.

R. B. LUDY, M. D.

## Marlborough-Blenheim ATLANTIC CITY, N. J.



## The Leading Resort House of the World

PARTICULARLY ATTRACTIVE DURING

July, August and September

ATLANTIC'S GREAT SUMMER SEASON

Capacity 1100. Two blocks of unobstructed ocean front facing South and overlooking the famous Boardwalk. 400 private baths, each with sea and fresh water. White service in both American and a la carte dining rooms. Exquisite music, etc. Rolling Chairs, Trolleys, Pier, Riding, Motoring, etc. J. S. WHITE & SONS COMPANY

## HOTEL IROQUOIS,



112 1/2 up weekly, \$2.50 and up daily. Booklet, W. F. SHAW.

## NEW HOTEL MERION

On the Beach, Vermont Ave. Built on brick. 150 large, cool front bedrooms, with ocean view. Elevator, private baths, running water in rooms; extensive porches, etc. White service. Early season, \$10 up weekly; \$1.50 up daily. Booklet, C. B. Prettyman, Owner and Prop.

## HOTEL SHOREHAM,

Ocean Ave. and Boardwalk, Atlantic City, N. J. Returned and redecorated throughout. European plan, \$10 per day and up. First-class restaurant. Full orchestra. White service. Open all year. R. E. DELANEY, Prop. F. R. BOWMAN, Manager.

## HOTEL SHOREHAM,

Ocean and Virginia Ave. A modern hotel with every convenience—elevator, private baths, etc. Open lawn with plenty of light and air. Ideally located. Service and table the best. Rates, \$12.50 up weekly. Booklet, W. B. COTTEN.

## HOTEL SHOREHAM,

Ocean and Virginia Ave. A modern hotel with every convenience—elevator, private baths, etc. Open lawn with plenty of light and air. Ideally located. Service and table the best. Rates, \$12.50 up weekly. Booklet, W. B. COTTEN.

## HOTEL SHOREHAM,

Ocean and Virginia Ave. A modern hotel with every convenience—elevator, private baths, etc. Open lawn with plenty of light and air. Ideally located. Service and table the best. Rates, \$12.50 up weekly. Booklet, W. B. COTTEN.

## HOTEL SHOREHAM,

Ocean and Virginia Ave. A modern hotel with every convenience—elevator, private baths, etc. Open lawn with plenty of light and air. Ideally located. Service and table the best. Rates, \$12.50 up weekly. Booklet, W. B. COTTEN.

## The Salt Breath of the Sea Brings Health.

## SALEN HALL

Hotel and Sanatorium, Atlantic City, N. J.

With its elegant comfort, its superior table and service and its Curative and Tonic Baths with trained attendants, is an ideal place for a long or a short stay.

P. L. YOUNG, Gen'l. Manager.

## HOTEL DUNLOP

Ocean Ave. and Boardwalk, Atlantic City, N. J. Returned and redecorated throughout. European plan, \$10 per day and up. First-class restaurant. Full orchestra. White service. Open all year. R. E. DELANEY, Prop. F. R. BOWMAN, Manager.

## HOTEL SHOREHAM,

Ocean and Virginia Ave. A modern hotel with every convenience—elevator, private baths, etc. Open lawn with plenty of light and air. Ideally located. Service and table the best. Rates, \$12.50 up weekly. Booklet, W. B. COTTEN.

## HOTEL SHOREHAM,

Ocean and Virginia Ave. A modern hotel with every convenience—elevator, private baths, etc. Open lawn with plenty of light and air. Ideally located. Service and table the best. Rates, \$12.50 up weekly. Booklet, W. B. COTTEN.

## HOTEL SHOREHAM,

Ocean and Virginia Ave. A modern hotel with every convenience—elevator, private baths, etc. Open lawn with plenty of light and air. Ideally located. Service and table the best. Rates, \$12.50 up weekly. Booklet, W. B. COTTEN.

## HOTEL SHOREHAM,

Ocean and Virginia Ave. A modern hotel with every convenience—elevator, private baths, etc. Open lawn with plenty of light and air. Ideally located. Service and table the best. Rates, \$12.50 up weekly. Booklet, W. B. COTTEN.

## HOTEL SHOREHAM,

Ocean and Virginia Ave. A modern hotel with every convenience—elevator, private baths, etc. Open lawn with plenty of light and air. Ideally located. Service and table the best. Rates, \$12.50 up weekly. Booklet, W. B. COTTEN.

## HOTEL SHOREHAM,

Ocean and Virginia Ave. A modern hotel with every convenience—elevator, private baths, etc. Open lawn with plenty of light and air. Ideally located. Service and table the best. Rates, \$12.50 up weekly. Booklet, W. B. COTTEN.

## Summer Resorts.

## Summer Resorts.

## HEALTH AND PLEASURE



Unexcelled climate, mountain scenery, beautiful grounds, golf, riding, fishing, bathing, MODERN HOTEL, rooms en suite, private bath. Mineral Water famous in U. S. and Europe.

## TATE SPRING

Dr. E. E. Hoss, Bishop of Methodist Church, Nashville, Tenn., says: "TATE SPRING WATER is the best for all disorders of the Stomach, Bowels, Liver and Kidneys."

Prices: Case 24 quarts, crown sealed, \$3.00. Demijohn, 12 1/2 quarts, crown sealed, \$5.00. SPECIAL RATES TO DEALERS.

ILLUSTRATED BOOKLET MAILED

Tate Spring Company, TATE SPRING, TENNESSEE.

Water On Sale by Dealers.

## NATURAL BRIDGE.

CEDAR CREEK GLEN, ISABELLA STAIRWAY CAV- ERNS—NATURE'S WONDERS. Best of hotel service to accommodate visitors—fall, winter, spring and summer.

Summer season now open, and the mountains and the valleys never appeared lovelier. The time to see Natural Bridge and its gorgeous surroundings.

For information and booklets, address NATURAL BRIDGE HOTEL CO., P. M. FRY, Manager.

These are the Most Delightful Days of the Summer at

## The Ocean View Hotel,

Ocean View, Virginia

Swept by Ocean breezes; Facing the far famed Chesapeake Bay, European and American plans, Famous Sea-food dinners, Pergola open air Summer Garden, Music, Wellstocked Buffet, Hotel newly renovated and equipped throughout, Make reservations now - - - - - Address

Charles H. Consolvo, Proprietor, Ocean View, Virginia

## THE BEAUTIFUL SAPPHIRE COUNTRY

Land of the Sky. Altitude 3,300 Feet.

Streams are teeming with fighting fish—rainbow trout, speckled trout, genuine brook trout—quick, strong, gamey fellows, that give you a rousing battle and make you realize that you've had fun.

Lake Fairfield, surrounded by mountains from 3,000 to 4,000 feet high, is unmatched for natural beauty. An ideal spot for your summer outing. Four miles shore line; boating, bathing, horseback riding, tennis, bowling, dancing, orchestra.

The cleanest, cosiest, most comfortable hotel in America. Accommodations modern in every respect. Cuisine and service first-class. Rates moderate.

PRIVATE TELEGRAPH WIRE direct to hotel permits cotton and stock quotations to be secured at all times. For detailed information apply to any ticket agent of the Southern Railway, or write direct to

H. R. ROBERTSON, Manager Fairfield Inn, Sapphire, N. C.

## The Buffalo Lithia Springs Water Co.

Beg to announce that, having completed its new Bottling Plant, the water is now being shipped, and the hotel is open for guests.

## The Guerrant

Third and Main, Richmond, Va.

SPECIAL SUMMER RATES.

Comfortable and delightful home. Excellent table. All hotel conveniences. Transient or permanent.

C. S. LEFTWICH, Prop.

## The Alleghany Inn

AT GOSHEN, VA.

Opens June 15th

Newly furnished and remodeled; pure water supply; perfect drainage; new sanitary plumbing; Cold Sulphur and Alum Waters; excellent table; all amusements; rooms with or without private bath. For terms and information address

Alleghany Inn, Improvement Co., J. W. Bell, Asso. Mgr.

## CROCKETT ARSENIC LITHIA

SPRINGS AND BATHS.

Opens June 1st. Elevation 2,000 feet. Cures nervous prostration, dyspepsia, rheumatism and skin troubles, malaria, kidney and bladder disorders and female irregularities. Clear and beautiful complexion. Write for booklet and terms.

M. C. THOMAS, Mgr., Crockett Springs, Va.

## Yellow Sulphur Springs, VIRGINIA.

Spend August at the Yellow Sulphur. You cannot afford to pass the summer without taking advantage of these celebrated waters.

W. D. PAXTON, Proprietor.

## The Virginia Bay

Ocean View, Va.

Season: June 15th to September 15th.

The Most Popular Summer Hotel on the Virginia Coast.

Surf Bathing, Fishing, Boating, Music, Dancing, Theatres, Scenic Railways, Bowling Alleys and other amusements.

Reasonable rates; American and European plan. Special rates to large parties or families.

For rates and other information, write

JON. A. TUCKER, Manager.

## BLUE RIDGE SPRINGS.

N. & W. Hotel Court, Va.

PHIL F. BROWN, Proprietor.

Thirty-seventh consecutive season under same management.

Booklet mailed on application.

## Millboro Springs Hotel,

Bath County, Va.

Two miles from Millboro Station, main line of C. & O. R. R.

Waters—Sulphur, Alum, Chalybeate and Alkaline Mineral. Terms reasonable. Apply to

MRS. M. E. DAVIDSON, Millboro Springs, Va.

G. FRANK COPE.

## AFTON HOUSE

Surpassing mountain scenery and air; fine waters; substantial hotel; good table; all amusements. Booklet.

J. R. GOODLOE, Afton, Va.

## Rockbridge Baths, Hotel and Springs

Write for booklet.

C. H. FRIEND, Mgr., Rockbridge Baths, Va.

## SWEET CHALYBEATE SPRINGS,

Sweet Chalybeate, Va.

Up in the Alleghany Mountains, 2,300 feet above sea level. Elegant swimming pools, cool nights, beautiful mountain scenery, Water supply, iron and carbonated, of superior medicinal quality. Write for booklet.

M. F. BAKER, Manager, Sweet Chalybeate, Va.

## Printing

Our prices are consistent with the grade of work we produce, from the highest class of booklets to the simplest job, to all of which we give our best efforts.

Whitett & Shepperson  
11-15 N. Eighth St., Richmond, Va.

We are well fitted to execute your orders for

## MACHINE WORK

either REPAIRS or the building of NEW MACHINERY. We operate a modern MACHINE SHOP, equipped with modern tools, operated by competent men. We will send men anywhere to repair or install machinery.

## Stratton &amp; Bragg Co.,

Petersburg, Va.

Machinists and Engineers, Machinery, Engines, Boilers, Mill Supplies, Iron and Brass Castings.

## Blue Ribbon

## Paints

MANUFACTURED BY

## W. S. Tanner Paint Co.

1303 East Main

and

7 South Thirteenth Street.

## Electric Fans!

Prepare yourself for the coming Hot Weather by purchasing an up-to-date Electric Fan NOW.

Get Our Prices

Phone Madison 6442

## EVERYTHING ELECTRICAL

Robinson-Nelson & Co.

711 East Main.

## "STANDARD"

SEMI-PASTE PAINT.

READY-Mixed Paint.

John L. Branch & Co.,

"Paints That Stay Painted."

1319 E. Main St.,

Richmond, - - - - - Virginia.

Phone Madison 164.

## WILLIAM C. WEST,

## ARCHITECT

1103 EAST MAIN ST.

Merchants' National Bank Building

RICHMOND, VA.

## Chesterfield

## Granite Works

GRANITE, VA.

BUILDING STONE, PAVING STONE, CRUSHED GRANITE, And Stone for all Purposes.

Prices on application. Estimates furnished.

## W. H. JENKS

## Electrical Contractor

617 E. Main St. Madison 338

Electrical Wiring, Electrical Repairing, Combination and Electric Fixtures.

Satisfaction Guaranteed

Your Patronage Solicited

## IF YOU WANT THE

Best Acetylene Light,

Best Heating System,

Best Plumbing Fixtures,

Best Pneumatic Water System,

Best Private Sewerage System,

Write for prices to

## G. &amp; A. Bargamin Company, Inc.

Richmond, Va.

## FROEHLING &amp; ROBERTSON

Richmond

## Testing Laboratory

Chemists, Chemical Engineers and Economic Geologists.

Chemical and Bacteriological Examinations of Waters, Analyses of Foods, Fertilizers, Ores, Etc. Standard Cement Testing. Examinations and Reports on Mineral Properties.

No. 2 N. Ninth Street,

Richmond, Va.